



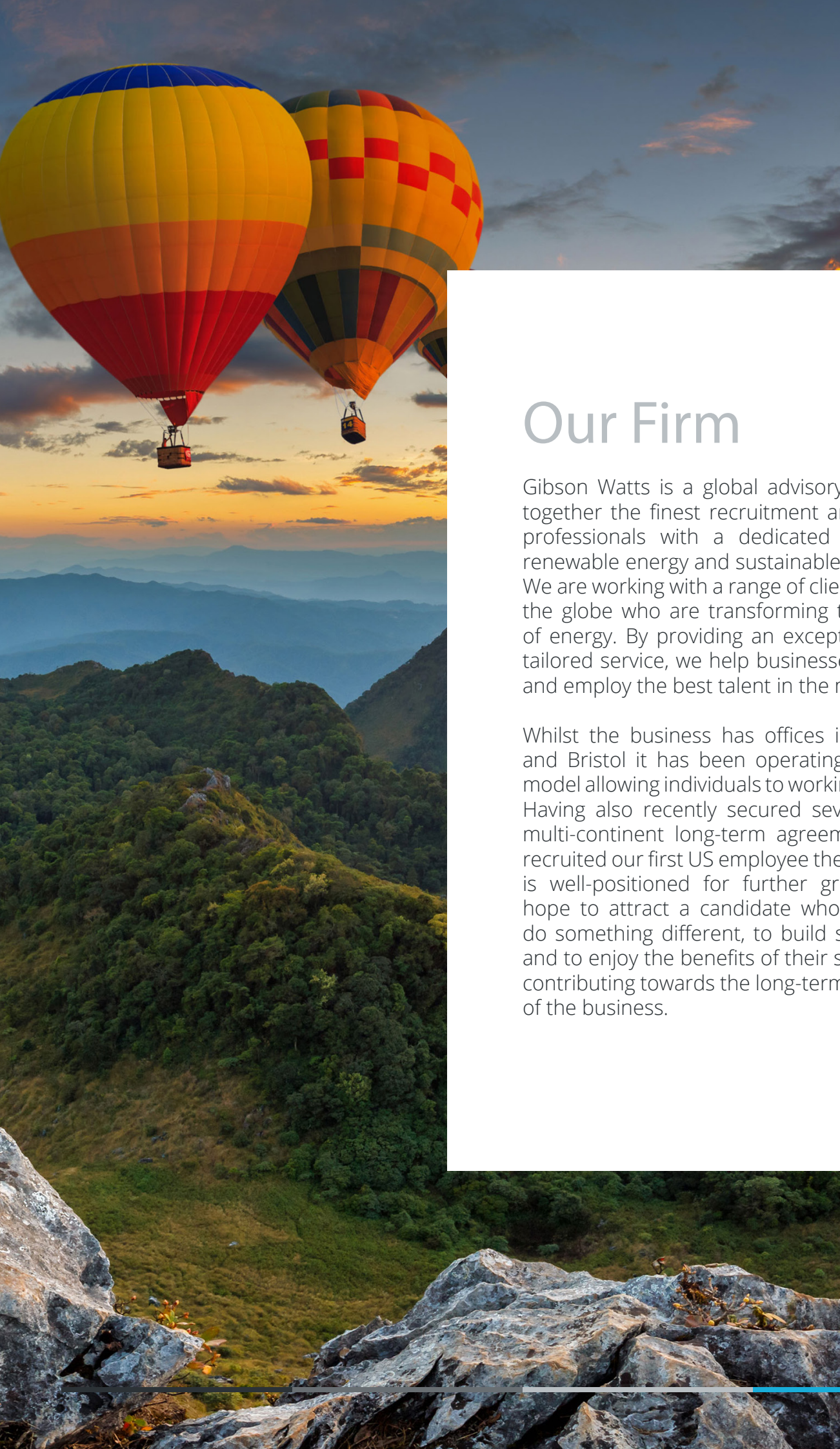
gibsonwatts.[®]

today's leaders, tomorrow's change

Executive Search Consultant
Boston, MA
Assignment Brief



www.gibsonwatts.com



Our Firm

Gibson Watts is a global advisory, bringing together the finest recruitment and search professionals with a dedicated focus on renewable energy and sustainable business. We are working with a range of clients across the globe who are transforming the future of energy. By providing an exceptional and tailored service, we help businesses identify and employ the best talent in the market.

Whilst the business has offices in London and Bristol it has been operating a hybrid model allowing individuals to work flexibly. Having also recently secured several large multi-continent long-term agreements and recruited our first US employee the company is well-positioned for further growth. We hope to attract a candidate who wants to do something different, to build something and to enjoy the benefits of their success by contributing towards the long-term ambition of the business.

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tomorrow's **change**

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The Opportunity

Gibson Watts, a global advisory, is investing significantly into its Executive Search practice and North American business. After successfully executing the first phase of our strategy, establishing the Gibson Watts brand, we are now moving into phase two – growth!

With a high functioning executive search function that is currently delivering work across three continents. The business has secured major contracts with global brands, it is now looking to recruit either a Head of Executive Search US, or senior / experienced Executive Search Consultants capable of contributing significantly to the growth of this practice. The ambitions of those leading the firm, coupled with the potential event horizon in the medium-to-long term make this a compelling proposition and not something readily available to most within executive search.





Executive Search Consultant - Boston

You will be tasked with winning and delivering executive search, and leadership advisory assignments. You will be supported by an in-house research team and marketing function to assist these activities. We are not structured into industry or functional practices but the preference is that you focus your efforts on the 'green energy' markets. You will be able to develop an expertise or remain broad and generalist. The remit is simple:

- Win Business
- Deliver Business
- Grow a team / practice

The team have been delivering C-Suite and Leadership roles globally, with a focus on the energy sector. The majority of these have supported the development of a diversity, equality, and inclusion strategy on behalf of our clients. We are eager to maintain this approach and continue to play a pivotal role in DE&I.



Candidate Profile

We are looking for a consultant ideally with familiarity of the renewable energy market, but this is not a prerequisite.

The successful candidate will:

- Have a background in executive search.
- Will bring a demonstrable track record of success and achievement in all previous organizations.
- Strong interpersonal skills, with an ability to work with many different people and a commitment to inclusion and diversity.
- The ability to engage with senior stakeholders from board to C-Suite level.
- Ability to deliver excellence in client assignments and become a trusted advisor to senior leaders.
- The ability to provide insightful advice to clients and internally.
- Strong selling skills with and ability to see through a project till the end, a good sense of timing, persistence, and patience.
- An entrepreneurial mind-set, with a high level of self-starting energy, but have a strong willingness to collaborate with colleagues.
- An ability to work autonomously, in a flat, non-hierarchical company structure with a culture of unity and collaboration.
- Intellectually curious with a broad outlook, bringing creative thinking, and common sense





Compensation Package and Location

- Executive Search Consultant / Principal / Head of US Executive Search
- Boston, Massachusetts, with hybrid working
- Competitive salary + annual bonus
- Structured career progression
- Continuous investment in your personal development with external training
- success by contributing towards the long-term ambition of the business.

About this Application

Applications to be sent via email to careers@gibsonwatts.com

For any additional questions please call Josh Smith, on +44 7920 221128



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